



7TH ANNUAL
CONFERENCE

The European Union
and Its Effect on the
Aviation Industry'

October 19 – 21, 1995

TERRASS
HOTEL



Paris, France



Dear Colleagues:

Welcome to the Seventh Annual Conference of the International Aviation Womens Association. This is our second conference in Europe, and we are very excited that we have an opportunity to see our European colleagues in Paris and to learn from each other on an international level. We hope this conference will further the goals of IAWA, which are to provide a network for professional women in aviation and to promote and raise the profile of women in the aviation industry. We have a distinguished group of speakers to address our group at this conference, and we look forward to hearing them discuss "The European Union and Its Effect on the Aviation Industry." In the last two years our organization has tripled its membership and has begun to gain prominence in the aviation industry. I hope that all of you find IAWA to be as rewarding and as invaluable, especially as to the friendships developed, as I have found it to be.

October 19, 1995

Lisa J. Savitt, President
International Aviation
Womens Association

INTERNATIONAL AVIATION WOMENS ASSOCIATION

MISSION

Founded in 1989, the International Aviation Womens Association (IAWA) brings together women of achievement in the aviation industry and promotes their advancement internationally through the establishment of a worldwide network of aviation professional contacts. IAWA is an international organization for women who hold senior positions in the aviation and aerospace industry, e.g. finance, insurance, law, manufacturing, operations, regulating bodies, etc. IAWA is actively seeking new members who have five or more years of experience in these or other aviation-related areas.

As the aviation and aerospace industry adjusts to worldwide economic and political changes, women are assuming greater and more visible roles. Many of today's women in aviation are members of IAWA. Many of tomorrow's women in aviation and aerospace will be IAWA members as well. Take advantage of this opportunity to meet and work with some truly extraordinary people who share the common interests of expanding aviation and advancing women in aviation.

IAWA

OCTOBER 1993 - OCTOBER 1995

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**THE EUROPEAN UNION AND ITS EFFECT
ON THE AVIATION INDUSTRY**

CONFERENCE PROGRAM

THURSDAY, OCTOBER 19

- 2:00 - 4:00 p.m. **BOARD OF DIRECTORS MEETING**
Terrass Hotel
- 5:00 - 7:00 p.m. **REGISTRATION**
Terrass Hotel
- 7:00 - 8:00 p.m. **COCKTAIL RECEPTION**
La Reunion Aerienn
50, rue Ampère, 75017 Paris
Welcoming Remarks by
Lisa J. Savitt, President
- 8:00 - 10:00 p.m. **DINNER**
Escrouzailles Restaurant
97, Avenue de Villiers
75017 Paris
SPECIAL PRESENTATION:
Speaker:
Elizabeth de Montlaur-Martin,
Avocat à la cour de Paris

FRIDAY, OCTOBER 20

- 9:30 - 9:45 a.m. **OPENING REMARKS by**
Mary Eileen Reilley,
Vice President of Programs

9:45-11:15 a.m. PANEL DISCUSSION:
*The Effect of the European Union
on Airlines*
Panelists:
Alie Doorten,
Director of Public Affairs,
KLM Royal Dutch Airlines
Veronika Kozak, Legal
Department, Austrian Airlines
Le Thi Mai, General Manager
Infrastructure & Environment,
Association of European Airlines
Moderator:
Katherine Posner, Condon & Forsyth

11:15 - 11:30 a.m. COFFEE BREAK

11:30 - 1:00 p.m. PANEL DISCUSSION:
*The Effect of the European Union
on Aviation Manufacturers*
Panelists:
Claudine LaBorde-Barbanegre,
Insurance Manager,
Airbus Industrie
Catherine Mayer,
Director of Marketing,
ARINC
Dr. Sue Truman,
Vice President of Operations,
Jetstream Aircraft, Inc.
Moderator: **Dot Etheridge**, FAA

1:00 - 2:00 p.m. LUNCHEON
Terrass Hotel

2:30 - 3:00 p.m. SPECIAL PRESENTATION:
Ruth Frommer, Commission of
the European Community,
DGVII, Transport 3C, Head of Unit

3:00 - 4:15 p.m. PANEL DISCUSSION:
*New Members Discuss Insurance, Security
and Bilaterals*
Panelists:
Sophie Moysan,
Department Aviation & Espace,
Faugere & Jutheau
Frances Sheretz, Federal Aviation
Administration, Aviation Security
Field Office
Joanne Young, Partner,
Baker & Hostetler,
Moderator:
Eileen Cashman-Jermak, AAU

4:15 - 4:30 p.m. COFFEE BREAK

4:30 - 5:00 p.m. SPECIAL PRESENTATION:
Professor Jacqueline de la Rochere,
University of Paris

7:00 - 10:00 p.m. COCKTAILS AND DINNER
La Maison Opera
5, rue du Docteur Lancereaux
75008 Paris

KEYNOTE SPEAKER:

Birgit Schoenrock,
Office for International Affairs,
Frankfurt Airport

SATURDAY, OCTOBER 21

9:30 - 11:00 a.m. GENERAL MEMBERSHIP MEETING

11:00 - 11:30 a.m. SPECIAL PRESENTATION:
Carla Potok,
Administrative Secretary,
International Court of Aviation
and Space Arbitration

11:30 - 11:45 a.m. COFFEE BREAK

11:45 - 12:45 p.m. SPECIAL PRESENTATION:
Erica Clary,
Jenkins/Clary Consultants

OPTIONAL ACTIVITIES

1:00 p.m. PARIS ON YOUR OWN

7:00 p.m. DINNER
(Location to be Announced)

SPEAKERS BIOGRAPHIES

INTERNATIONAL AVIATION WOMENS ASSOCIATION SEVENTH ANNUAL CONFERENCE

Erica Clary, R.N., M.P.H., is owner and director of Health-Esteem, a firm specializing in wellness and quality of life issues for individuals and organizations. She is recognized nationally and internationally for the real-world solutions taught in her workshops. As a nurse educator, trainer and consultant for more than 20 years, Erica's ability to deal dynamically with the stressful challenges facing businesswomen has been proven for thousands of participants.

Ms. Clary is also a partner with Jenkins/Clary Consultants, which provides business development advice and networking, selling and stress management skills training to the legal profession. She has advised a broad variety of business and government clientele, including members of Congress and staff, physicians and corporate executives, among other professionals.

Alie Doorten is Director of Public Affairs at KLM Royal Dutch Airlines. She is responsible for dealing with regulatory issues in the Netherlands and Brussels. She started her career as a trainee in the Transport Directorate of the European Commission. In 1989, she went to work at Amsterdam Airport Schiphol as Assistant to the President, responsible for International Affairs. In 1993, she assumed her current position in KLM's Corporate Development and Foreign Relations Department.

Alie was born in the Netherlands and is a graduate of the University of Amsterdam, where she studied International Law, French and Italian.

Veronika Kozak was born in Austria and received her doctor of law degree from the University of Vienna, graduating with the highest possible honors. She furthered her legal education by taking seminars in U.S. law at Georgetown University in Washington, D.C. and studying international business transactions at McGeorge School of Law, London, England. She is currently a member of Austrian Airlines' legal department, involved in a wide spectrum of matters including contracts, sales and leaseback, share acquisitions in companies, sales contracts, purchase contracts, corporate law, torts, labor law, freight and transportation law, and is responsible for directing and working with Austrian and foreign attorneys, government agencies and commercial chambers.

In addition, Veronika is a lecturer at the University of Economics, Vienna, teaching courses in civil, commercial and corporate law. In her spare time, Veronika is a self-employed translator of legal documents, contracts, articles of association, and rules of procedure from German to English. She speaks German, French, Russian and English.

Claudine LaBorde-Barbanegre is a graduate of the University of Sciences Politics of Toulouse, France. She joined Airbus Industrie in 1976 as Assistant in the Financial Directorate. In 1979, she was appointed Assistant to the Senior Vice President Finance, in charge of Insurance and Risk Management issues. In 1989, she became the Insurance Manager of Airbus Industrie and its subsidiaries. As of May 1995, Claudine has had the added responsibility of being in charge of the negotiation and administration of specific projects within Airbus Industrie.

Le Thi Mai was born in Vietnam and educated in France. She obtained her diploma in International Relations from the Institute of Political Sciences, Paris, a masters degree in International Public and Private Law, and a doctorate of law in Political Sciences. From 1980 to 1993, she held different positions in the directorate of International Relations for Air France, including serving as legal advisor to the executive management on major strategic cases, negotiating alliances with Lufthansa and Sabena, setting up the CRS and AMADUS in taxation and serving as a negotiator within international bodies and organizations including the European communities during the three phases of the air transport liberalization in Europe. From 1988 to 1993, Le Thi was the deputy to the senior vice president responsible for advising the chairman and the president about multilateral and European affairs.

Since 1993, Le Thi has been the General Manager of Infrastructure and Environment with the Association of European Airlines, based in Belgium. In her current job, Le Thi is responsible for the adoption and follow-up of AEA policies in air traffic control, ground handling, airport congestion, aeronautical charges, trans-European airport network and environmental issues such as noise, gases and emissions. Le Thi has also served as an expert on civil aviation matters to the economic and social committee of the European Union since 1980.

Catherine Mayer is a Director in the Marketing Department at ARINC and is responsible for airport marketing activities worldwide. She established the Airport Services Division of Marketing at ARINC, which in 1½ years has grown from zero revenues to over \$10 million in sales. She is also the company representative for Airports Council International (ACI), International Air Transport Association (IATA), American Association of Airport Executives (AAAE), Airport Consultants Council (ACC), and FAA Security committees.

Prior to joining ARINC, Catherine spent 15 years with Groupe Air France and Mexicana Airlines in various capacities, including Regional Airport Stations Manager. Catherine also spent 10 years working concurrently with the San Francisco International Airport Authority as the Chairperson of the International Terminal and Gate Coordinator. She represented the airport at the semi-annual IATA scheduling conferences for more than 5 years and was responsible for all international gate allocations.

Elizabeth de Montlaur-Martin, Avocat a la Cour, is a noted attorney and co-author of several aviation treatises. Ms. Montlaur-Martin was born and educated in France, receiving her law degree in 1966 from the University of Paris. Although she is a member of the Paris Bar, she has lived in England since the early 1970s. From 1972 to the present, she has served as an editor and contributor to Halsbury's Laws of England, *Aviation*, fourth edition published in 1973 and reissued in 1991; Shawcross and Beaumont, *Air Law*, fourth edition published in 1977 and reissued in 1984 with quarterly updates; and the *Revue Francaise de Droit Aerien et Spatial*. Last year, Elizabeth obtained her European studies diploma from London University.

Sophie Moysan holds a D.E.A. (Post Graduate degree) in Private Law from the University of Paris V. She practiced as a Barrister in Paris from 1984 to 1985 and worked as a Legal Consultant at the London Solicitors firm Thomas Cooper & Stibbard, specializing in shipping law from 1986 to 1989. She joined Faugère & Jutheau in 1989 as Head of the Aviation Claims Department and Legal Adviser.

Faugère & Jutheau was founded in 1896, and is now a group of companies involved in insurance and reinsurance brokering. Their international network includes Marsh & McLennan of the USA and C.T. Bowring of the U.K. The Aviation and Aerospace Department of Faugère & Jutheau manages insurance for the aviation and space industries, air transport companies, and commercial space activities.

Carla Kewley Potok was born in Denver, Colorado, and received a masters in French Literature and Art History from the University of Washington in 1975. In 1984, she attended law school at the University of Paris, during which time she served as personal assistant to Mr. Robert Schmelck, Former First President of the French Supreme Court. She was in private practice from 1989 until 1994, when she became the Administrative Secretary to the International Court of Aviation and Space Arbitration ("ICASA").

ICASA was created by the Société Française de Droit Aérien et Spatial ("SFDAS") and is the only arbitration institution in the world which specializes in aviation and space disputes. The International Court's members, arbitrators, and experts are of all nationalities, and the Court's governing bodies are composed of personalities from all countries. Parties choose the language and place of the arbitration as well as the applicable law.

Ms. Potok is responsible for the management and organization of the administrative services of the Court, representation and promotion of the Court, and its media relations.

Jacqueline Duthell de la Rochere is a professor at the Université de Paris (Panthéon-Assas). She obtained her doctorate in law and political science from the Université de Paris. She is a member of the Paris Bar and a partner in Giroux, Buhaglar & Associés. She has been a visiting fellow on the law faculty at Cambridge University and is a member of the Board of Directors of the European Air Law Association and the International Institute of Air and Space Law, Leyden University in the Netherlands. Professor de la Rochere also serves as a member of the Air and Space International Court of Arbitration and has authored various articles in the field of air and space law and European law, including the *Traité de Droit Aérien et Spatial*, Paris LGDG, Vol. I (1989), Vol. II (1992).

Birgit Schoenrock was born in Berlin, Germany. She studied National Economics at the University of Göttingen and the Free University of Berlin (FUB). Having graduated from FUB, she joined Flughafen Frankfurt/Main AG (Frankfurt Airport) in 1969 after a short interlude in a regional association of the building industry. She started her professional career at Frankfurt Airport as Manager Operations Research and Simulations with focus on the simulation of the automatic electronic baggage conveyor system. Later she became member of the staff of the Central Office, directly linked to the Chairman of the Board of Executives. In this position she was responsible for Supervisory Board Affairs and Inter-firm Comparative Studies. At the same time she actively participated in several intra-company and international working groups

concerning business strategy and marketing, and was chairman of the then ICAA Marketing Strategy Working Group for several years. In 1991 she joined the European Commission in Brussels as National Expert and Manager Computer Reservation Systems, reviewing the EC Code of Conduct for CRSs. Back at Frankfurt Airport since 1994, she is now Head of the Office for International Affairs.

Frances Sheretz joined the Federal Aviation Administration ("FAA") in 1989 and is presently employed as Special Agent in Charge of the FAA's Alaska Security Field Office, supervising Special Agents assigned to various airport and air carrier security duties, including Federal Air Marshals. She is the on-scene commander of actual and simulated hijackings, actual bombings and actual hazardous materials incidents. She was awarded a national aviation industry honor as "Woman of the Year" in 1993.

Before joining the FAA, Frances was employed as an aviation accident investigator with the National Transportation Safety Board from 1983 to 1989. She holds both an Airline Transport Pilot (multiengine) and Flight Instructor (multiengine) certificate. Frances is also a working member of the International Association of Chiefs of Police, the Airborne Law Enforcement Association, and the International Society of Air Safety Investigators.

Dr. Sue Truman was born in London, England, but lived in New Zealand for 32 years. She obtained a first class honors degree in Chemical and Materials Engineering and a Ph.D. in Materials Engineering from the University of Auckland, New Zealand. She worked for nine years in the airline environment with Air New Zealand as a graduate professional engineer, airline pilot and product development manager before relocating to Scotland to work for British Aerospace, Jetstream Aircraft Ltd. in the aircraft manufacturing environment.

Since joining Jetstream Aircraft eight-and-a-half years ago, she has served as Vice President, Jetstream Projects and was responsible for the overall program and budget management of the new Jetstream 41 regional airliner from inception in early 1989 to first customer deliveries at the end of 1992; Vice President, Jetstream Flight Operations; President, Customer Support, responsible for technical support for the worldwide Jetstream Aircraft fleet of over 100 aircraft of five different types operating in 65 countries. Currently, Dr. Truman is Vice President, Operations, Jetstream Aircraft, Inc., with responsibility for logistics support for the American fleet and other general operational activities in the North American subsidiary company of Jetstream Aircraft Ltd. Dr. Truman also has considerable involvement in multinational working groups relating to the development of a new integrated Customer Training Center in Naples, Italy, as part of a joint venture between British Aerospace and Aerospaziale of France and Alenia of Italy.

Joanne W. Young, a partner in Baker & Hostetler's Washington, D.C. office, has been engaged in aviation law since 1975, shortly after she graduated from Georgetown University Law Center. She represents airlines, airports and aviation-related businesses before U.S. Government agencies, Congress and the courts. She has been actively involved in the full range of issues arising in the aviation industry, including commercial transactions, the structuring of joint ventures and marketing alliances, bilateral negotiations, regulatory proceedings, commercial and government contract negotiation, contract interpretation and dispute resolution, international trade and project finance, U.S. import/export matters, legislative issues, and litigation. Ms. Young has addressed numerous conferences on aviation and international trade in the U.S., Europe, and Asia. Her extensive list of publications includes articles on

commercial aviation developments, U.S. international aviation policy, liberalization of European aviation, international trade and aircraft noise. Ms. Young has testified before Congressional Committees on various occasions, on subjects such as modernization of the commercial fleet, aircraft noise regulation, and sale of operating slots at U.S. airports. She also publishes a monthly newsletter on U.S. Government developments.

IAWA CONFERENCE ATTENDEE LIST

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*	Eileen Cashman-Jermak	Assistant Vice President Associated Aviation Underwriters	51 JFK Parkway Short Hills, NJ 07974 Tel: (201) 379-0832 Fax: (201) 379-0900
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