

CONNECT, INSPIRE, AND LEAD



Who She Is – [Nina Milo \(nee Melissa Zulueta\)](#), Director of Operations & Technology for [AERONAUTICAL SYSTEMS](#)

Nina is a recent Apprentice with IAWA and brings a long history of organization and implementation from education, where she oversaw the development of music curriculum for the State of Florida and transferred it an online forum. Her skills support the growth, efficiency and expansion of the organization's business development that is focused on providing aviation aircraft appraisals in the business aviation community along with

expert testimony. And she is sharing her exceptional organizational skills with IAWA as we build our Career Growth Committee programs. She and her father, Joseph Zuleuta, are IAWA's first Daughter – Father pair.

[Why You Should Listen to Her](#) – Nina actively finds ways to create efficiencies through technology while deepening connection in everything that she does. She actively listens to podcasts ([We Can Do Hard Things - Glennon Doyle](#); [On Purpose - Jay Shetty](#); [The Asset Insight Podcast](#); and [HBR Women at Work](#)) and reads articles ([Entrepreneur](#) - CEO insights and [Harvard Business Review](#) - Case Studies) to find new ways to view the world. The apps she recommends that create both efficiency and engagement include: [Fellow](#) (for meeting organization); [Loom](#) (in screen recording); [Spark](#) (BEST EMAIL APP EVER); and [BizCarding](#) (digital business cards.) She is also a whiz at Canva and frequently uses this app to build engagement and connection with clients and the aviation community.

In our podcast, Nina shares her thoughts on networking and connections. She believes networking is investing in yourself and the people in the community. Connection is important to build in our careers and it the little things that we do to research and connect with others that develop lasting relationships. She currently curates [individualized videos](#) as a way to introduce herself and make a new connection. She further shares the importance of people who have been in the industry for some time to reach out to the next generation. The generosity of our time is what will retain new members to it. As a Latina, she further discusses the need for valuing people from diverse backgrounds and the need to highlight the joy we have for working in the aviation industry to people of pre-college ages.

How You Can Apply Her Wisdom To Your Career – A few of the take-aways to contemplate:

- How are you learning from your Millennial and Gen Z colleagues?
- What apps are your communities using to create greater engagement and efficiency?
- How are you investing in the people you work with? In your community and yourself?
- What can you do to encourage other people who are younger than you to join the industry and feel welcome?

