

CONNECT, INSPIRE, AND LEAD



Who She Is – [Sanila Samuel](#), Regional Director – Commercial Field Services for GE Aerospace in the Middle East, located in Dubai, United Arab Emirates where she leads a team of engineers that is responsible for technical product support for an installed base of 850+ commercial aircraft engines flown by all major airlines in the region. During her 15+ years of experience, she has held leadership positions throughout the globe in her homeland of India, China, the US, and the Middle East. She earned her BE In Industrial Engineering and Management from RV College of Engineering and her MBA from

Symbiosis International University. She maintains a Lean Six Sigma Black Belt and hosts a podcast, [Unlimited Seating](#) that highlights the voices of female leaders from many different industries who are located throughout the globe.

[Why You Should Listen to Her](#) – Sanila exemplifies what it means to be an Impact Player. She never thought about becoming a leader, but her natural curiosity about others and ensuring their successes gathered the notice of leaders in her companies that engendered trust that led to sponsorship. She not only looks at how to create better processes, she builds collaboration through her curiosity to ensure that she is bringing others with her to realize the greater vision. Not one to rest on her accomplishments, she uses her community and their connections to bring others to table to discuss the challenges and opportunities of being a female leader with guest from diverse backgrounds and challenges that builds trust and empathy.

In our podcast, we speak about how enabling her superpower of curiosity led her on the path to travel the globe and work with a variety of people from different countries. She also shares how the simple act of reaching out to others and asking them to grab a coffee, builds trust and community. She speaks about her personal board of directors and ensuring that it is small, but impactful in who holds her accountable based upon their knowledge of her goals and her journey so far. We further speak about how diversity of background is critical to building a team that builds off of others' strengths and areas of expertise and that we should all look to bring another woman to the table whenever possible.

How You Can Apply Her Wisdom To Your Career – A few of the take-aways to contemplate:

- What can you do to expand your network to include younger members of the community and provide opportunities for them to grow?
- How are you creating inclusion and ensuring that people are asked to dance?
- What are you doing to ensure constructive accountability for yourself and your team members?
- How are you looking at the skills needed to ensure that your team thrives and meets its goals?

