## **CONNECT, INSPIRE, AND LEAD**



Who She Is – <u>Sarah Humpleby</u>, Asset Finance and Aviation Partner at Walkers, located in George Town, Cayman Islands where she works with clients across the aviation (as well as maritime) industry providing financing advise for lessors, financiers, and airlines. Prior to joining Walkers, Sarah served in legal counsel capacities in banking and finance, specializing in the aviation industry while residing in London, UK at DLA Piper and Pillsbury Winthrop Shaw Pittman LLP (including a secondment to Barclays Capital). She frequently writes and co-authors articles on Cayman Island legal

issues and aviation finance and speaks at industry events to share her knowledge. Throughout her illustrious career, her industry peers noted her excellence and she was named as a legal rising star by AirFinance Journal (2013) Euromoney Expert Guides (2016 and 2019), and Legal 500 Rising Star (2020.)

Why You Should Listen to Her – Sarah knows what it means to say "yes" to career opportunities. Throughout her career, she accepted new responsibilities that stretched her skills and enabled her to be in a position to grow professionally. Her decision to focus on aviation finance created a pathway in her career that offered mentorship and highlighted her skills, which were noted by the global aviation legal finance community. In 2018, she relocated from the UK to the Cayman Islands, where she ascended to the pivotal role of Partner in 2021. She continues to give back to the aviation industry by both mentoring others and through her involvement in IAWA and 100 Women in Finance.

In our podcast, we speak about how the aviation legal community in the Cayman Islands fosters collaboration and camaraderie amongst competitors. She speaks about her personal board of directors and the need to include those who do not think like you so that they can hold you accountable; we also speak about the need to reevaluate one's board members so that you continue to obtain the best advice at different stages of your career. Sometimes we need to be kind and tell people what they need, rather than be nice and tell them what they want to hear. We further speak about how diversity can be created by bringing voices that are not being heard to the table so that we do not live in a proverbial echo chamber and she reflects on the impact that diversity of background continues to make on the legal system.

How You Can Apply Her Wisdom To Your Career – A few of the take-aways to contemplate:

- What can you to do to collaborate with others, even if they work for your competitors, when it benefits your industry?
- How are you being inclusive and bringing voices that should be heard to the table?
- What can you do to be kind, rather than be nice, when people seek your wisdom?
- How are you reevaluating your personal board of directors?

